

	A	B	C	D	E	F	G	H	K	L	N	O	P	Q	
1								Hawaii Dental Association							
2								2020 Proposed Budget							
3								Oct 3 DRAFT							
4															
5								2019 HOD Approved	2020 PROPOSED	Member (1)	Comm (2)	Adv (3)	Adm/Comms		
7	Income														
8	310 · MEMBERSHIP														
12	Total 31100 · Member Dues							359,179.00	331,492.00	331,492.00					
17	Total 31200 · Member Benefits							55,100.00	65,200.00	65,200.00					
23	Total 31300 · Publication Sales							2,150.00	1,600.00	1,600.00					
27	Total 31600 · Membership Services							60,000.00	77,000.00					77,000.00	
28	Total 310 · MEMBERSHIP							476,429.00	475,292.00						
29	320 · EDUCATION REVENUE														
36	Total 32100 · Convention Revenue (HDAC/CE)							141,500.00	358,500.00	358,500.00					
39	Total 32200 · WORKSHOP REVENUE							-	-						
40	Total 320 · EDUCATION REVENUE							141,500.00	358,500.00						
41	330 · Support														
46	Total 33100 · Grants & Contributions							328,986.13	55,000.00					55,000.00	
47	33200 · Meeting Registration Fees/Reimb							100.00	100.00	100.00					
50	Total 33300 · Sponsor Income							12,500.00	15,000.00	15,000.00					
51	Total 330 · Support							341,586.13	70,100.00						
52	380 · OTHER INCOME														
53	38100 · Miscellaneous Revenue							-	-						
54	38200 · Interest Income							200.00	2,525.00						
55	Total 380 · OTHER INCOME							200.00	2,525.00					2,525.00	
56	Total Income							959,715.13	906,417.00					906,417.00	
58	EXPENSE														
59	500 · PROGRAM EXPENSES														
62	Total 51000 · Member Benefits							5,000.00	15,000.00	15,000.00					
81	Total 53000 · Special Events							124,200.00	254,135.00						
85	Total 53800 · Special Event Other Direct Exp							7,935.00	8,900.00	8,900.00					
86	54000 · Miscellaneous Programs														
87	54100 · Community & Public Health Program							1,000.00	5,000.00		5000				
88	54200 · Endorsement Program							1,000.00	-						
89	54300 · Membership Engagement Program							1,000.00	15,000.00	15,000.00					
90	Total 54000 · Miscellaneous Programs							3,000.00	20,000.00						
91	56000 · Contributions														
97	Total 56100 · Contribution to HDA Foundation							18,000.00	18,000.00		18000				
98	Total 56000 · Contributions							18,000.00	18,000.00						
99	Total 500 · PROGRAM EXPENSES							158,135.00	316,035.00					316,035.00	
100	600 · SUPPORT SERVICES														
101	60000 · LEADERSHIP														
111	Total 60100 · Conferences & Travel							119,700.00	133,350.00					133,350.00	
118	Total 60200 · Meeting Expenses							22,150.00	36,250.00					36,250.00	
121	Total 60300 · Outside Services							48,000.00	48,000.00			48,000.00			
122	Total 60000 · LEADERSHIP							189,850.00	217,600.00						
123	Total 600 · SUPPORT SERVICES							189,850.00	217,600.00					217,600.00	
124	69000 · OPERATIONS														
127	Total 60900 · Business Expenses							100.00	100.00						
143	Total 61000 · Payroll Expenses							235,160.00	256,200.00						
148	Total 62100 · Computer & Internet expenses							13,000.00	11,100.00						
149	63400 · Dues & Subscriptions							800.00	800.00						
153	Total 63500 · Fees							24,100.00	22,525.00						

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159								Total 63700 · Insurance	8,300.00	7,250.00					
163								Total 65100 · Office equipment	9,800.00	5,800.00					
170								Total 65200 · Office Supplies & expense	10,500.00	8,500.00					
180								Total 66300 · Professional fees	110,250.00	116,700.00					
183								Total 67100 · Taxes-Other	5,400.00	2,800.00					
184								67300 · Staff Development	3,500.00	2,000.00					
185								Total 69000 · OPERATIONS	420,910.00	433,775.00					433,775.00
186								Total Expense	768,895.00	\$ 967,410.00					967,410.00
187								Net Revenue Over Expenses Before Rental Activity	190,820.13	(60,993.00)					
188								Rental Activity							
189								Rental Activity Revenue							
196								Total 70000 · Rental Income	56,970.00	57,700.00					
198								Rental Activity Expenses							
225								Total 79000 · Rental Expenses	261,630.00	162,500.00					
226								Net Rental Revenue Over (Under) Expenses	(204,660.00)	(104,800.00)					
231								Net Revenue Over (Under) Expenses	(13,839.87)	(165,793.00)					