

Hawaii Dental Association

1345 S. Beretania Street, Honolulu, HI 96814

Meeting of the Board of Trustees

Oahu Country Club – July 11, 2019

Minutes

Members present: Drs. Robert Baysa, Edmund Cassella, Alan Fujimoto, Patsy Fujimoto, Carla Fukumoto, Sean Holliday, Scott Kanamori, Shelliann Kawamoto, Wayne Leong, Dayton Lum, Jaclyn Lum, Michael Lutwin, Jaclyn Palola, Wesley Sato, Curt Shimizu, Russell Tabata, and Chris Young

Members absent: None

Guests present: Drs. Chris Lee, Stacie Sueda, and Gary Yonemoto
Ms. Melissa Pavlicek and Danny Cup Choy – Hawaii Public Policy Advocates (HPPA)

HDA Staff: Ms. Kim Nguyen, Executive Director

1. Call to Order by Dr. Dayton Lum, President

- A. Established quorum and call to order at 9:02am.
- B. Introduction of Guests – President Dayton Lum welcomed all guests.
- C. Conflict of interest, Anti-trust policies, and Confidentiality Agreement were reviewed and signed by all in attendance, at the Jan 2019 House of Delegates.
- D. Review of May 2, 2019 Meeting and Executive Session Minutes – Approved.

2. Guest Presentations

- A. Legislative Report – Ms. Melissa Pavlicek shared that the veto period has passed and no bills impacted dentistry, and described the current relationship between House and Senate. Rep John Mizuno remains supportive of dentistry and is expecting HDA to propose bill(s) for him to support, such as dental assistants to be registered by the state. However, the state Dept of Commerce and Consumer Affairs will require dollars to develop this registry. The Legislative Program has debriefed and will be planning for the 2020 Session.

40 We are working with the state Department of Permit and Planning about the EPA
41 rule on amalgam separators, to better understand and to seek a streamlined
42 process for building permits and the use of licensed plumbers.

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44 The Community and Public Health Program has been discussing practical options
45 to pursue Adult Dental Medicaid.

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47 We also want to continue showing the good work that dentists are doing, as part
48 of HDA's community relations work, including but not just about the Give Kids a
49 Smile (GKAS) program.

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51 B. HDA Foundation – Dr. Gary Yonemoto shared that the Foundation did its first
52 neighbor island visit last night, to Kauai. The Foundation is also looking for Give
53 Kids a Smile Ambassadors for Hawaii Island and Kauai; Maui is moving along
54 with its GKAS program.

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56 The grants giving process is moving nicely, the Foundation is giving out grants
57 twice a year. The Foundation continues to work on raising funds, including five-
58 year pledges from the HDA Board.

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60 Dr. Yonemoto reminded all that the Foundation is the community face of the
61 HDA and is moving along with its strategic plan.

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63 The Foundation is requesting that the HDA renew the operating agreement with
64 no changes, for the next two years. It is too early to become self-sufficient; if the
65 HDAF dollars increased dramatically, then there is a possibility to consider self-
66 sufficiency. The Foundation does not believe that it will not exceed the \$18K
67 expense line item but is requesting to retain that amount in the 2020 budget.

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69 **MOTION: To extend the current operating agreement with the HDA, as**
70 **requested, by the Foundation for two more years.**

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72 Discussion: There were questions about how much of the \$18K was spent in
73 expenses in the past two years, expected expenses in the next two years, and steps
74 the Foundation is taking to raise dollars to become self-sufficient. Also, is staff
75 time included in this amount? There were also conversations about the distinction
76 between restricted and unrestricted dollars, and the need for a Foundation as the
77 Charitable arm of the HDA.

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79 **MOTION CARRIED.**

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Dr. Yonemoto also suggested that HDA request to Hawaii Community Foundation to change the “John Dawe Scholarship Fund” to include Hawaii Dental Association.

MOTION: To explore the changing of the name of the John Dawe Scholarship Fund to the Hawaii Dental Association John Dawe Scholarship Fund.

Discussion held about the history of the John Dawe Scholarship Fund and the education of who Mr. Dawe was, to scholarship recipients.

MOTION CARRIED.

3. Priority Items

A. Leadership – Dr. Chris Lee reported that the Nominating committee is looking for a Kauai trustee, a President-Elect, and Vice President. For Oahu trustees, Drs. Paul Guevarra and Anthony Kim have expressed interest. Current Secretary Dr. Carla Fukumoto has agreed to continue, and we have a potential lead for Treasurer.

Dr. Lee reported that the Awards committee has reached out to membership for nominees. We’re still looking for nominees for the Distinguished Service Award and Award of Honor. For Legislator of the Year award, we have one Senator (Karl Rhoads) but two names for Representative (John Mizuno and Takashi Ohno), so there was a suggestion to ask the Legislative program to select the Representative awardee.

The ED Compensation Contract committee will convene.

4. Executive Session convened at 10:18am. Guests excused. Executive Session adjourned at 10:22am.

5. Membership (Goal 1)

A. HDA House of Delegates – Speaker Shimizu reminded everyone of the Nov 17, 2019 House meeting, with a time change to 8:30AM, with breakfast at 7:30AM (“breakfast with the Speaker”), at Ala Moana Hotel. Honolulu County has scheduled a training session on Nov 5 with County delegates; trainings are also available to Maui, Kauai, and Hawaii Island counties. Speaker Shimizu will also attend the New Delegate Orientation at the ADA, to bring back information.

Secretary Fukumoto reviewed the revised layout of the reports, per the Strategic Plan. The Reference Task Force will receive the combined reports by the first part of October in time for its Oct 10 meeting.

125 B. The Dentists Supply Company (TDSC) – Speaker Shimizu presented on TDSC
126 and the potential for HDA to join this purchasing company. A draft affinity
127 agreement has been presented by TDSC to the Speaker and ED; it will be shared
128 with the HDA Board. There were questions about comparisons with Patterson
129 and Schein.

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131 **MOTION: To table this effort definitely until the next Board meeting,**
132 **pending the review of the agreement.**

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134 Discussion included relationships with current representatives and vendors, and
135 the strength of 47 states having signed on.

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137 **AMENDED MOTION: To table this effort definitely, pending the release of**
138 **the agreement, and the ability to discuss it online and vote electronically on**
139 **July 16th.**

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141 **MOTION CARRIED.**

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143 B. Dental Education Program – The April 2019 CE Program did not meet the
144 budgeted revenue but it was an opportunity to experiment with a new company
145 and new systems. The 2020 budget for the Jan Convention has been nearly
146 drafted.

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148 C. HDA Sponsorships – Treasurer Young and Director Nguyen will be mapping out
149 the various asks among the HDA entities, to get an idea of which programs are
150 asking for funds and when. They will meet with the Program Chairs/Leads
151 afterwards, put together a fundraising package, and hopefully meet with the
152 respective business partners/vendors, to learn about their giving strategies and fit.
153 This is an effort for HDA asks to be more coordinated and efficient.

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155 D. Endorsements Program – Dr. Alan Fujimoto reported that Central Pacific Bank
156 agreed to HDA’s updated agreement. He will also set up a protocol to consider
157 future asks, composed of Dr. Fujimoto, the Executive Director, the member
158 seeking the request, and a member who has had dealings with this company.

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160 E. Membership Engagement Program – Dr. Patsy Fujimoto reported that the MEP
161 has met twice to look at the different age cohorts, identify various activities
162 including establishing greeters, create an “exit guide” for young dentists
163 transitioning out of the YDG, and offer a Life Members Lounge at the
164 Convention. Drs. Fujimoto and Fukumoto will be attending the ADA
165 Membership Conference and will bring back ideas. The MEP is proposing a 2020
166 budget of \$10,000.

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168 **MOTION: To hold this leadership reception on Sat Nov 16 with a budget of**
169 **\$9,000.**

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171 Discussion involved inviting the Board, the Program Chairs, and the Program
172 members to this leadership reception – to thank those who do the (behind the
173 scenes) work. A question arose about presenting awards at this reception, or what
174 about having it follow the House?

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176 **MOTION CARRIED.**

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178 F. Young Dentists Group – Dr. Jaclyn Palola reported that the YDG held its most
179 recent CE/business meeting on June 20, and is planning a Social Mixer on Aug 8
180 for young dentists, residents, and new graduates. Members of the YDG are busily
181 planning the GKAS Gala on Sept 28.

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183 Dr. Wesley Sato described his experiences in attending the ADA New Dentist
184 Conference, and recommended HDA sending Dr. Jaclyn Palola to the ADA New
185 Dentist Conference in San Francisco this year.

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187 The young dentist representative will also be invited to attend and observe ADA
188 House activities.

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190 **MOTION: To accept the Young Dentist recommendation to send Dr. Jaclyn
191 Palola to the ADA New Dentist Conference in 2019.**

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193 **MOTION CARRIED.**

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195 G. ADA Membership Dues Strategy – Ms. Nguyen shared the ADA Membership
196 Dues Strategy, which proposes changes to several dues levels, and which will be
197 discussed at the ADA House.

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199 H. County Presidents – Dr. Stacie Sueda reported on the three CPR/BLS courses in
200 June, the HIOSH in July, the CE course on Aug 14 on vaping, and another CE
201 course on Dec 5 where the officers will be installed. Honolulu County (HCDS)
202 has decided to pass on the holiday party this year and instead to donate to the
203 Foundation’s Gala and to provide CE/business meetings. HCDS has been
204 utilizing the CAP services. HCDS is also looking for a Treasurer.

205
206 Hawaii County held its legislative dinner with six legislators in attendance (two of
207 whom are from Kona).

208
209 Maui County is holding its GKAS clinic day on Aug 10; Maui will reach out to
210 Ms. Melissa Pavlicek at HPPA for communication and outreach promotion.

211
212 Kauai County talked briefly about initiating GKAS.

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214 **6. Community (Goal 2)**

215 A. The Community and Public Health Program met earlier this week, with Dr. Dan
216 Fujii as a guest, from MedQuest. CPHP is brainstorming a pilot Medicaid project
217 on pregnant women; and is requesting a meeting with Lt Gov Josh Green.
218

219 **7. Advocacy (Goal 3)**

220 A. Direct to Consumer Task Force – Drs. Sean Holliday and Shelliann Kawamoto
221 have assembled several members. There is a lot of activity happening nationwide
222 with groups like SmileDirectClub. ADA has already established policies on
223 Direct to Consumer (DTC) and Do-It-Yourself (DIY), which this Task Force is
224 recommending the HDA establish similar policies. There was discussion about
225 removing “Orthodontics” from the first policy (Direct to Consumer), tele-
226 dentistry laws, and the definition of supervision.
227

228 **MOTION: To accept the amendments: to add “Hawaii” to licensed dentist**
229 **in both policies, and to remove “orthodontics” from the Direct to Consumer**
230 **policy.**

231 **MOTION CARRIED.**

232 **MOTION: To accept the two policies as amended.**

233 **MOTION CARRIED.**

234 B. The Dental Benefits Task Force has met twice; first to understand the landscape,
235 and the second was to talk with Mr. Paul O’Connor and Mr. Chad Olson from
236 ADA’s Dept of State Government Affairs, who suggested that HDA look at
237 medical loss ratio and research more on state laws on (dental) insurance, and joint
238 negotiations. We’re also looking at a survey with our members on pain points,
239 and seeking a few more members to join the Task Force.
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245 **8. Operations**

246 A. Treasurer’s Report – Treasurer Young reported the name change of
247 Nominating/Awards Committee in the budget line and reinvestment of CDs. The
248 Financial Program is also discussing the reserve policy language and re-labeling
249 the accounts. The HDA office is asking for 2020 budget numbers, no later than
250 Labor Day, from program chairs.
251

252 B. Visioning update – Dr. Patsy Fujimoto compiled the input and with edits, is
253 proposing our vision statement be: Advocacy for Excellence in Dental Health is
254 Pono, our Kuleana. The next step is to check the language with a Hawaiian native
255 speaker; once confirmed we will create a banner.
256

257 C. HDA Office – Dr. Alan Fujimoto reported that the Executive Council approved
258 two changes: change verbiage regarding timing of direct deposit (does not change
259 the intent), and to offer two paid holidays to employees (Day after Thanksgiving
260 and Christmas Eve).

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262 **MOTION: To accept the Executive Council’s recommendation to accept the**
263 **two changes to the HDA Employee Handbook.**

264
265 No discussion.

266
267 **MOTION CARRIED.**

268
269 The Building Task Force has not met but is in communication with Marcus Realty
270 about upcoming projects.

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272 **9. Communications**

273 A. HDA Journal Profiles – The Membership Engagement Program is spotlighting a
274 Volunteer in the upcoming HDA Journals. Secretary Fukumoto is leading that.

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276 **10. New Business**

277 A. None.

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279 **11. Announcements** – Speaker Shimizu reported that no matches were made for the dental
280 student needing a bone marrow transplant. The Hawaii Bone Marrow registry is holding
281 a fundraiser in Nov 2019.

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283 **12. Calendar of Events 2019** – No changes.

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285 **13. Adjournment** – Dr. Lum adjourned the meeting at 1:22pm.

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287
288 Respectfully Submitted,

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290 Dr. Carla Fukumoto
291 Secretary

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